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1 **Decide to Buy**
Reasons for buying a home
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2 **Hire Your Agent**
Sign buyer agency agreement
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3 **Determine Your Needs**
Needs vs. wants
Top search criteria
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4 **Secure Financing**
Purchasing power
Monthly payment
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5 **Find Your Home**
Online search
Open houses
Agent showings
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6 **Make an Offer**
Offer terms
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7 **Contingencies**
Home inspection
Financing
Other contingencies
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8 **Contract Accepted**
Perform due diligence
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9 **Final Walk Through**
Check property condition
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10 **Closing**
HUD-1
Transfer title
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11 **Moving Day**
Bribe your friends to help!
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12 **Keep in Touch**
Client parties
Events
Future real estate needs